



# **Treasury Notes**

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### **MISSION STATEMENT:**

The Office of the State Treasurer (OST)'s mission is to preserve the state's capital and the public trust through conservative and efficient management of the state's cash resources.

This mission includes maintaining the state's reputation for prudent and effective fiscal management. We are committed to maintaining and enhancing this reputation, and we are dedicated to proving at every opportunity that it is deserved. Our mission and our fundamental duty to the public require absolute adherence to the following principles:

- We are dedicated to complying fully with the letter and spirit of the laws, rules, and ethical principles that govern us. Our duty to the public requires absolute adherence to this standard.
- Integrity and honesty are the heart of our business. Our people must maintain the highest ethical standards in everything they do so as to avoid even the appearance of impropriety.
- The interests of the state are our sole and primary concern; we expect our people to always put the state's interest first.

# PRIMARY FUNCTIONS & OTHER RESPONSIBILITIES:



## **Primary Functions:**

STATE DEPOSITORY BOARD

- Treasury Services
- Banking Services
- Investment Management

## **Other Responsibilities:**

GEORGIA HIGHER EDUCATION SAVINGS PLAN BOARD

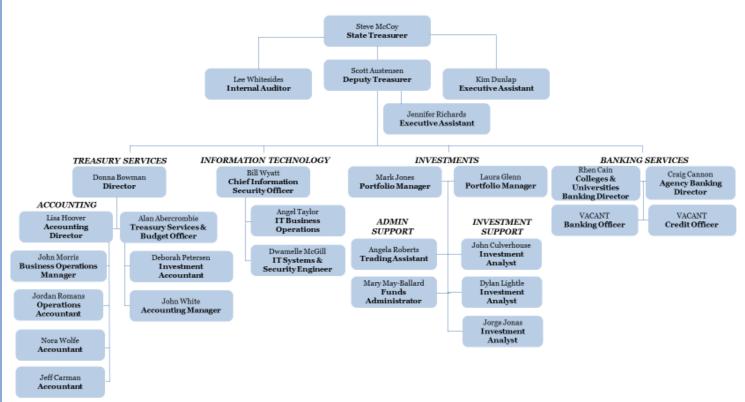
• Path2College 529 Savings Plan

GEORGIA ABLE PROGRAM CORPORATION BOARD

• Georgia STABLE Savings Plan

CASH MANAGEMENT IMPROVEMENT ACT

## **ORGANIZATIONAL STRUCTURE:**







## TREASURY SERVICES







# TREASURY SERVICES: Cash Management

OST implements cash management policies and procedures that maximize the efficient and effective utilization of the State's cash resources. OST maintains the State's general fund and is responsible for assuring there is sufficient liquidity to fund all state disbursements. OST has a proprietary cash flow model to assist in managing the state's liquidity. The model incorporates

the Governor's monthly revenue estimate and state agencies' monthly disbursement projections. Utilizing this tool, OST and OPB work closely together to monitor allotments and refunds throughout the state fiscal year. OST also uses this tool to optimize investment return by managing portfolio liquidity efficiently.

LIQUIDITY MANAGEMENT	STATE OF GEORGIA CAPABILITIES & PRACTICES
Strong Cash Monitoring Capabilities	The State's appropriations are limited to the Governor's revenue estimate for the fiscal year.  Treasury monitors its available cash resources utilizing a customized cash flow model. Treasury monitors cash balances daily and reports agency bank balances to the Office of Planning and Budget (OPB) on a weekly basis. Treasury updates and reports cash flow forecasts monthly to OPB. OPB utilizes the cash flow forecasts and bank balance reports to manage the allotment process using tools including: (a) managing allotment and tax refund timing, (b) withholding allotments, or (c) rescinding allotments.
Regular Cash Flow Predictability	The State utilizes the Governor's revenue estimate and two year historical agency spending patterns to generate an annual cash flow projection. Each month, State agencies provide 30-60-90 day expenditure projections to Treasury. Treasury incorporates agency disbursement projections in its monthly cash flow model updates. Disbursement projections for the remainder of the fiscal year are adjusted to equal the remaining budget balance for the fiscal year. Treasury and OPB meet on a monthly basis to review the updated cash flow projections.
Internal Cash Flow Generation Capacity to Manage Unforeseen Events	As of June 30, 2018, the State had \$4.4 billion in its primary liquidity portfolio including the RSR adjusted balance of \$2.3 billion. In addition to the RSR, to safeguard against unforeseen events that could create a cash shortfall, Treasury has established procedures to provide liquidity to fund critical allotments. Procedures include agreements in place to provide liquidity utilizing marketable securities in Treasury investment portfolios. On a bi-weekly basis, Treasury monitors its capacity to generate necessary liquidity from its investment portfolios through overnight reverse repurchase agreements with approved counterparties. Treasury's business continuity procedures to generate liquidity require authorization from OPB to be utilized.
No Reliance on External Cash Flow Borrowing	The State has not relied upon external borrowing for cash flow/liquidity purposes; however, the State is legally authorized to secure a bank line of credit and issue short term debt. Under current law, any bank line of credit would be limited to one percent (1%) of the prior year's receipts, approximately \$233 million. Any such borrowing must be repaid within the same fiscal year in which it was incurred.

## TREASURY SERVICES: Liquidity Management & Cash Flow Forecasting

Each year the State of Georgia's budget is approved through the legislative process. The budget is based on the Governor's revenue estimate of "State Funds" for the upcoming fiscal year. Appropriations to the state entities cannot exceed the revenue estimate set by the Governor. Each month the Governor's Office of Planning and Budget ("OPB") issues allotments for agencies in accordance with the appropriated budget. The Office of the State Treasurer ("OST") has developed a Cash Flow Model to ensure that sufficient liquidity is maintained to fund agency allotments as they are presented for payment by agencies. The model is designed to be a dynamic tool and inputs are updated as appropriate to continually project. monitor. manage cash invested by OST.

At the beginning of each fiscal year, OST uses the monthly revenue estimate provided by OPB and two years of historical spending patterns to create cash flow projections for the fiscal year. Each month during the fiscal year, agencies provide 30, 60, and 90 day projections of their cash needs. OST incorporates actual revenues and disbursements to date together with the 30-60-90 day disbursement projections to update its Cash Flow Model each month. Because agency disbursements are limited to the amount of appropriated allotments for the fiscal year, monthly actual draws are used to adjust the projected disbursements to equal the remaining budget balance for the fiscal year. However, OST modifies monthly revenue estimates only if adjustments are provided by OPB. OST utilizes the Cash Flow Model and agency bank balances to provide reports to OPB to assist it in allotment management decisions.

As described above, OST revises its cash flow projections monthly to maintain an accurate forecast of primary liquidity. OST does not make balance estimates for other treasury investment portfolios but reports actual balances monthly. OST posts links to the following: Cash Flow Model and Total State Funds report. These are the only projections available on a statewide basis, and they do not represent the GAAP general fund cash balance calculated and reported in the CAFR.

In addition, OST can generate customized reports as needed by OPB in preparation of the Governor's budget or to adjust for any allotment delays, rescissions, reductions of the Governor's revenue forecast, or for any other considerations.

## TREASURY SERVICES: Cash Flow Model

State Treasury monthly cash investment for 30-60-90 day agency projections:

	Actuals	30-60-90	าร	
	March	April	May	June
Beginning Cash Balances	3,573,836,174	3,448,278,815	4,098,013,536	4,052,969,866
Gross Receipts	2,404,486,883	3,148,929,582	2,102,391,937	2,475,927,313
Refunds	(618,885,686)	(627,340,475)	(188,867,262)	(161,944,260)
Actual/Forecast State Fund Disbursements	(1,911,158,556)	(1,871,854,386)	(1,958,568,345)	(1,814,304,089)
Projected Ending Cash Balances <sup>(1)</sup>	3,448,278,815	4,098,013,536	4,052,969,866	4,552,648,829

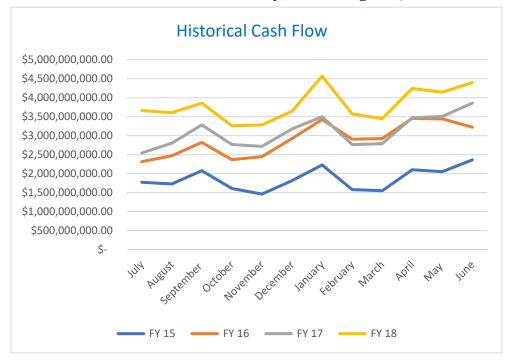
#### **Additional Details and Information**

Projected Ending Cash Balances (Breakdown)  Debt Service Reserve	213,298,860	299,932,953	369,768,950	456,915,129
Revenue Shortfall Reserve	2,313,083,091	2,234,353,298	2,155,623,506	2,076,893,713
Excess Liquidity	921,896,864	1,563,727,284	1,527,577,410	2,018,839,987
Other State Agency Funds Invested by Treasury (2)	2,407,876,907	2,407,876,907	2,407,876,907	2,407,876,907
Agency Bank Balances <sup>(3)</sup>	585,079,628	551,570,550	551,570,550	551,570,550
Ending State Balances	6,441,235,350	7,057,460,992	7,012,417,322	7,512,096,285

<sup>(1)</sup> Revenue Shortfall Reserve balance included; Slide not updated with June information because revenue projections for FY19 are not complete.

### **Historical Cash Flow**

State cash balances invested by OST during FY15-FY18.



<sup>(2)</sup> Actual balances are shown through 3/31/18; OST does not project change in balances for remaining months.

<sup>(3)</sup> Actual balances are shown through 3/31/18; OST uses average fiscal-year-to-date balance for remaining months.

# TREASURY SERVICES: Accounting

OST is responsible for recording and maintaining agency allotment accounts, collecting and recording state revenue collections, funding Local Government Investment Pool (LGIP) participants' cash needs, and funding investment activities within all portfolios on a daily basis.

OST has adopted the internal control standards as provided by the GAO Green Book. OST has documented our processes, identified risks, and established controls to minimize risks.

Strong internal controls are in place to minimize the possibility of fraudulent activity related to identified risks. OST has several layers of controls surrounding the movement of funds. These controls are in place within each bank's online system and internally at OST.

In concert with the State Accounting Office's payment policy, we have assigned multiple OST administrators for each bank's online system in order to establish and maintain an adequate separation of job responsibilities. All OST funds are managed and transferred electronically. There are no check writing capabilities enabled for OST. In addition, accounting personnel reconcile all bank accounts daily.

### **Key Accounting Responsibilities:**

### **Daily Cash Operations**

- ✓ LGIP cash deposits and withdrawals
- ✓ Revenue collections from state agencies
- Agency allotment funding and interagency payments
- ✓ Monitoring of all bank account activity
- Reconciliation of Investment
   Management System to the Treasury
   Management System
- ✓ Daily journal entries/fund balancing
- ✓ Monitoring allotment account balances
- ✓ Accounting for Lottery and Tobacco transactions
- ✓ Consolidated Treasury Account Structure (CTAS)
- Daily cash activity for all other treasury portfolios
- ✓ Establishing the amount of funds available to invest
- Provide cash availability to Investment Officers
- ✓ User Management for the Allotment Request Intranet System (ARIS)

### **Significant Transactions**

- ✓ Monthly general obligation bond debt service (G.O. Bonds) payment
- ✓ Monthly Georgia Department of Revenue SPLOST distribution
- ✓ Monthly Georgia Department of Education OBE payment
- ✓ Monthly Board of Regents distribution

### Reporting

- ✓ LGIP Trust Financial Statements
- ✓ Monthly state revenue report
- ✓ Monthly revenue press release reconciliation with Department of Revenue
- ✓ Quarterly State Depository Board Report
- ✓ Monthly cash flow model
- ✓ Monthly Department of Transportation Motor Fuel calculation
- Distribution of daily allotment and fiduciary statements



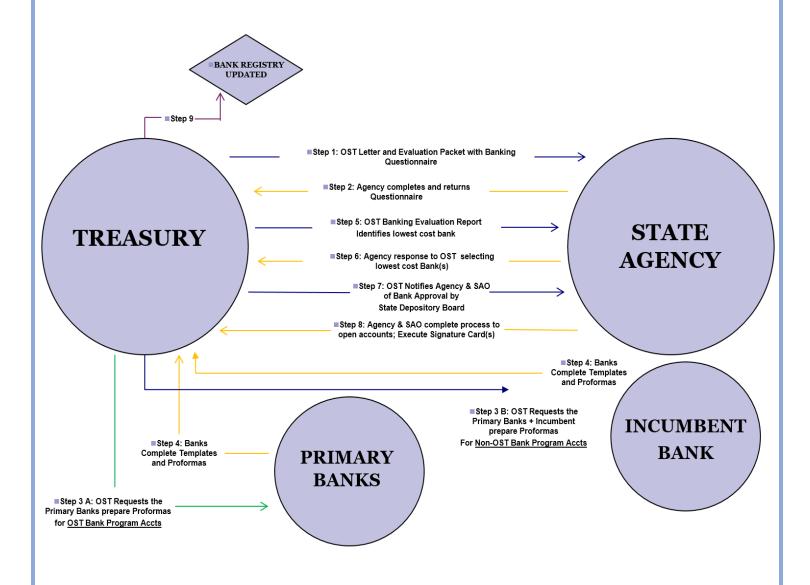
# **BANKING SERVICES:**Overview

Banking Services has the overall responsibility of working with all state entities to assure the efficient and effective implementation of State Depository Board policies and guidelines for approval of banking relationships, accounts, services, and electronic payments.

Primary responsibilities include:

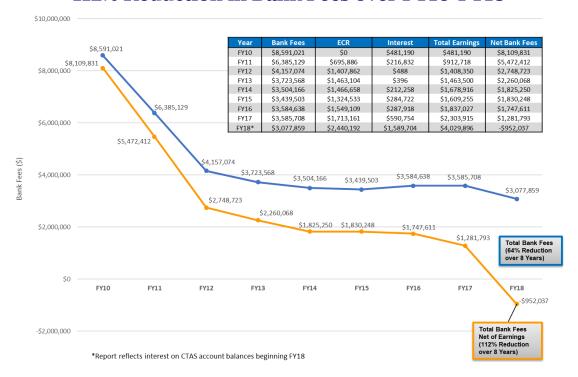
- Consulting with state agencies, authorities, boards, bureaus, commissions, departments, colleges, universities, and technical schools.
- Conducting periodic banking evaluations of state entities and technical colleges to identify
  the lowest cost providers consistent within the banking policy.
- Assisting the University System of Georgia schools with banking evaluations and support.
- Advising state entities and schools on efficiently utilizing banking services with approved bank depositories.
- Administering the OST Bank Program for accounts holding state funds.
- Assisting in converting OST Bank Program accounts to the Consolidated Treasury Accounts Structure (CTAS) platform which utilizes a Master ZBA structure.
- Updating and maintaining the State Bank Registry (record of banks and accounts by agency).
- Ensuring that banks which have depository relationships with state entities are qualified per banking policy.
- Managing the state's merchant card services programs for state (required) and local (voluntary) entities.

# **BANKING SERVICES: State Agency Bank Evaluations**

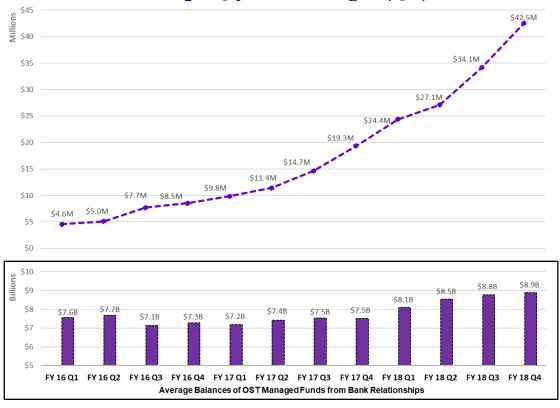


### **BANKING SERVICES:**

### 112% Reduction in Bank Fees over FY10-FY18



### \$209.3 Million Earnings on OST Managed Funds from Bank Relationships (3 years ending 06/30/2018)



# **BANKING SERVICES: Collateral Pledging Pools**

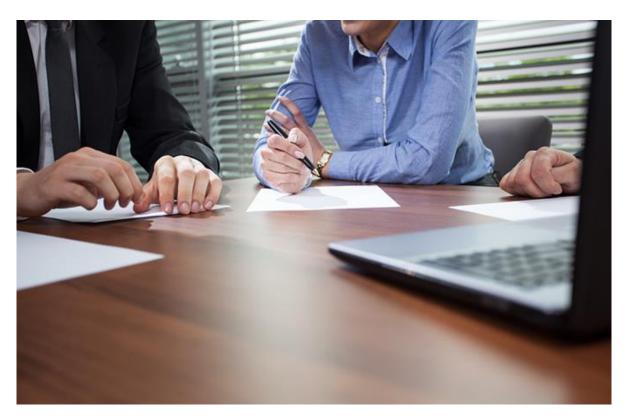
Since 1999, OST has contracted with the Georgia Bankers Association (GBA) to administer the Georgia State Pledging Pool Program. In July 2017, GBA was also selected to administer the multibank pledging pool. Georgia Code 45-8-12 requires depositories to collateralize public funds and Georgia Code 45-8-13 allows depositories to collateralize public funds using either a dedicated or pooled method.

#### DEDICATED METHOD AND SINGLE BANK PLEDGING POOL

Under the dedicated method, a depository collateralizes deposits made by a public depositor and administers each account separately. The depository must maintain collateral equal to 110% of the public funds it holds less the amount of deposit insurance. Under the Single Bank pooled method, a depository collateralizes deposits made by a public depositor through a pool of collateral established by the depository with a custodian. If a depository elects the pooled method, it may use the pooled method with some public depositors and the dedicated method with other public depositors.

### **MULTIBANK PLEDGING POOL (Secure Deposit Program - SDP)**

Large banks (≥\$50 billion) are required, and others may apply, to participate in the contingent liability pool. The Banking Commissioner and Treasurer determine collateral pledging tiers according to the method approved by the State Depository Board. Reporting and Compliance oversight are managed by OST. Public reporting of pledging information by bank is available monthly.



## BANKING SERVICES: Georgia Secure Deposit Program

Georgia Secure Deposit Program Review

8/15/2018

As of: 6/30/2018

2,556 Total Depositors Reported.

Bank Name		Covering Public Deposits	Total Net Deposits in Pool (Total Public Deposits Req. collateralization less FDIC Insurance)	_	Total Required Collateral	Current Reported Collateral		Pro Rata - Net Deposits - Current Reporting Period
AB&T	\$8,260,331	\$1,480,876	\$6,779,455	50%	\$3,389,728	\$4,000,000	\$610,272	0.06%
American Pride Bank	\$187,844	\$187,844	\$0	25%	\$0	\$0	\$0	0.00%
Ameris Bank	\$651,101,224	\$51,711,379	\$599,389,846	50%	\$299,694,923	\$266,020,556	(\$33,674,367)*	5.04%
Bank of America, National Association	\$855,036,067	\$15,044,380	\$839,991,687	50%	\$419,995,843	\$502,989,525	\$82,993,682	7.07%
BankSouth	\$8,715,883	\$3,220,063	\$5,495,820	50%	\$2,747,910	\$7,000,000	\$4,252,090	0.05%
Branch Banking and Trust Company	\$1,277,612,881	\$55,117,301	\$1,222,495,579	50%	\$611,247,790	\$704,360,804	\$93,113,014	10.29%
Calumet Bank	\$36,017,580	\$2,002,566	\$34,015,014	50%	\$17,007,507	\$18,000,000	\$992,493	0.29%
Citibank, N.A.	\$0	\$0	\$0	50%	\$0	\$0	\$0	0.00%
Douglas National Bank	\$8,150,742	\$1,250,000	\$6,900,742	25%	\$1,725,186	\$3,421,698	\$1,696,513	0.06%
Fidelity Bank	\$58,491,979	\$6,892,030	\$51,599,949	75%	\$38,699,961	\$53,575,701	\$14,875,739	0.43%
Fifth Third Bank	\$4,139,802	\$361,815	\$3,777,987	25%	\$944,497	\$1,058,026	\$113,529	0.03%
First Landmark Bank, a Division of National Bank of Commerce			\$19,953,890	25%	\$4,988,472	\$5,062,221	\$73,748	0.17%
JPMorgan Chase Bank, National Association	\$643,403,278	\$3,641,927	\$639,761,351	50%	\$319,880,676	\$400,000,000	\$80,119,325	5.38%
Morris Bank	\$49,609,614	\$5,897,484	\$43,712,130	50%	\$21,856,065	\$26,000,000	\$4,143,935	0.37%
PNC Bank, National Association	\$87,919,514	\$8,878,674	\$79,040,840	75%	\$59,280,630	\$80,303,617	\$21,022,987	0.67%
Quantum National Bank	\$108,025,816	\$2,207,230	\$105,818,586	25%	\$29,825,233	\$29,500,000	(\$325,233)**	0.89%
Regions Bank	\$393,315,390	\$23,944,948	\$369,370,442	50%	\$184,685,221	\$209,644,920	\$24,959,699	3.11%
ServisFirst Bank	\$58,172,384	\$2,073,524	\$56,098,860	25%	\$14,024,715	\$15,106,552	\$1,081,837	0.47%
SouthCrest Bank, NA	\$77,146,104	\$9,232,365	\$67,913,739	75%	\$50,935,304	\$68,864,154	\$17,928,850	0.57%
Southwest Georgia Bank	\$63,974,767	\$8,121,193	\$55,853,574	50%	\$27,926,787	\$38,347,255	\$10,420,468	0.47%
State Bank and Trust Company	\$268,632,548	\$18,280,273	\$250,352,276	25%	\$62,588,069	\$76,837,470	\$14,249,401	2.11%
SunTrust Bank	\$2,300,472,449	\$67,232,817	\$2,233,239,632	50%	\$1,116,619,816	\$1,246,790,393	\$130,170,577	18.80%
Synovus Bank	\$1,125,567,211	\$75,293,144	\$1,050,274,067	50%	\$525,137,034	\$561,471,417	\$36,334,384	8.84%
The Citizens Bank of Swainsboro	\$12,161,119	\$3,308,495	\$8,852,624	50%	\$4,426,312	\$6,454,998	\$2,028,686	0.07%
The Commercial Bank	\$16,923,590	\$1,338,070	\$15,585,520	25%	\$3,896,380	\$5,512,501	\$1,616,121	0.13%
The Piedmont Bank	\$59,760,900	\$2,500,000	\$57,260,900	50%	\$28,630,450	\$30,127,942	\$1,497,492	0.48%
U.S. Bank, National Association	\$0	\$0	\$0	50%	\$0	\$0	\$0	0.00%
United Community Bank	\$808,573,888	\$50,239,405	\$758,334,483	50%	\$379,167,241	\$380,049,133	\$881,892	6.38%
Wells Fargo Bank, National Association	\$2,411,693,544	\$90,367,575	\$2,321,325,969	50%	\$1,160,662,984	\$1,489,914,822	\$329,251,838	19.54%
<del></del>	\$11,416,225,851	\$513,030,890	\$10,903,194,961		\$5,389,984,733	\$6,230,413,705	\$840,428,972	

Note: Net deposits used for calculating 20% of pool for additional required collateral: \$11,881,657,350.84

Note: Banks showing required collateral level totals above their required percentages indicate they have either deposits above 20% of net deposits in the pool based on above threshold, deposits above 200% of their Common Equity Tier 1 Capital or a combination of both, which requires additional collateral.

<sup>\*\*</sup>Bank regained compliance for required collateral amount by FHLB Letter of Credit within three-to-five business days.

<sup>\*\*\*</sup> Bank is in compliance as of the most recent approved data provided by the bank.



### INVESTMENT MANAGEMENT: Overview

The Office of the State Treasurer's (OST's) Investment Department is responsible for the investment of \$22.4 billion of assets as of June 30, 2018. The Investment Department includes two seasoned portfolio managers, three Investment and Credit Analysts, an Operations Assistant and the LGIP Fund Administrator. Of the \$22.4 billion of assets, \$6.4 billion is short duration separately managed portfolios for the state and its agencies. The LGIP is comprised of \$16 billion of the assets invested in two offerings: Georgia Fund 1 and Georgia Fund 1 Plus. These portfolios fall under the LGIP Trust. The LGIP Trust Policy governs the management of these funds and can be found online at:

### https://ost.georgia.gov/sites/ost.georgia.gov/files/related\_files/document/LGIP% 20Trust%20Policy\_updated%20July%2016%202015.pdf

Georgia Fund 1 adheres to the National Association of State Treasurers (NAST) and the National Association of State Auditors, Comptrollers and Treasurers (NASACT) Voluntary Guidelines for the Management of Stable Net Asset Value Local Government Investment Pools. The Guidelines can be found online at:

### https://ost.georgia.gov/sites/ost.georgia.gov/files/related\_files/document/2016\_0 5 Best Practices for Stable NAV LGIPs.pdf

In addition, all funds under management, including the three LGIPs, must adhere to the criteria specified in the Investment Policy for the Office of the State Treasurer. The Investment Policy can be found online at:

### https://ost.georgia.gov/sites/ost.georgia.gov/files/related\_files/document/POLIC Y\_OST%20Investment%20Policy\_Approved%20by%20SDB%20121216.pdf

OST invests State general funds, the three local government investment pools, and other separately managed accounts for the state and its agencies. Quarterly information including a description of each portfolio and its holdings can be found online at:

#### https://ost.georgia.gov/investments-o

## INVESTMENT MANAGEMENT: Overview

### **POLICY**

It is the policy of the State Depository Board that the State Treasurer invest all funds prudently, considering first the probable safety of capital and then probable income, while meeting daily cash flow requirements and conforming to all statutes governing the investment of public funds.

### **INVESTMENT OBJECTIVES**

- *Safety of Capital*: Investments shall be managed in a manner that seeks to ensure preservation of principal in each portfolio of investments.
- *Liquidity*: Each portfolio shall remain sufficiently liquid to ensure the funding of all cash needs reasonably anticipated given the profile of each respective portfolio.
- *Investment Income*: Each portfolio shall be managed with the objective of obtaining a market rate of return while taking into consideration cash flow requirements for each respective portfolio.
- *Diversification*: To reduce overall portfolio risks while maintaining market rates of return, investments in each portfolio shall be diversified to eliminate risk of loss from an over concentration in a specific maturity, issuer (including repurchase agreement dealers), and security or class securities.

### AUTHORIZED INVESTMENTS AND TECHNICAL ASSISTANCE

- The Governing authority of any local government may invest and reinvest any money subject to its control and jurisdiction in a local government investment pool created under Code Section 36-83-8.
- The Treasurer is authorized to invest funds in the investment portfolios in such securities permitted in Code Sections 50-5A-7, 50-17-2, 50-17-63 and 36-83-2.
- Code Section 36-83-7 allows the State Treasurer to assist local governments in developing effective cash management policies and investing funds that are temporarily in excess of operating needs.

### **FOCUS**

- Client driven investment management
- Active management of short duration, low risk fixed-income portfolios
- Active Investment Committee participation
- Active Counterparty and Collateral Risk Assessment

## INVESTMENT MANAGEMENT: Overview

# Treasury Investments as of June 30, 2018: \$22.4 Billion Assets Under Management

### **LGIP Trust:**

Local Government S&P AAAf Stable NAV Pool

o Georgia Fund 1 (GF1) \$14.5 Billion

State Pool managed as a Stable Net Asset Value Fund

o Georgia Fund 1 Plus (GF1 Plus) \$1.5 Billion

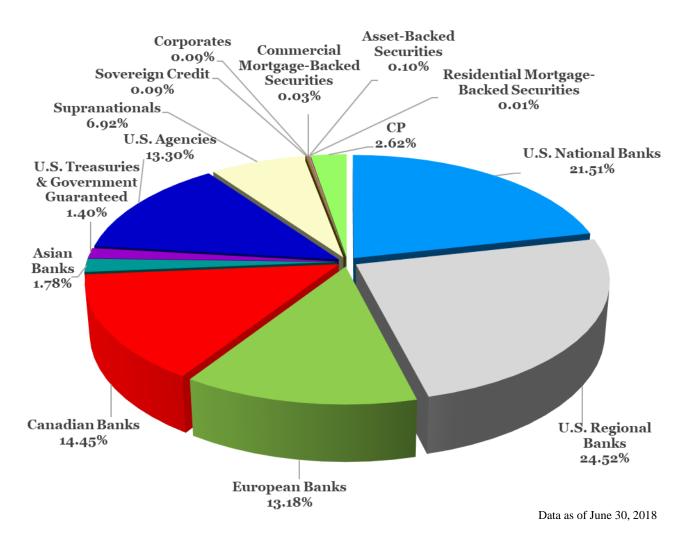
# **Short Duration Separately Managed Portfolios**Portfolios total \$6.38 Billion

### **Externally Managed Credit Portfolio** Invesco \$54 Million



# **INVESTMENT MANAGEMENT: OST Investment Diversification**

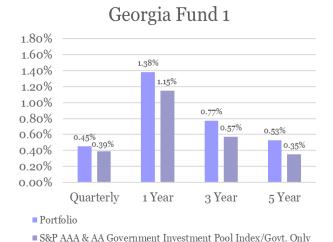
### \$22.4 Billion Assets Under Management

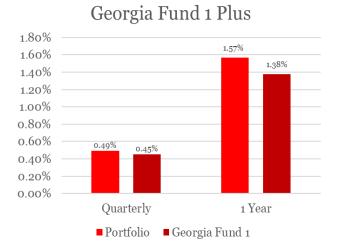




- Georgia Fund 1 (GF1): The local government investment pool primary liquidity portfolio comprised of state and local government funds. GF1 is managed to maintain a constant net asset value (NAV) of \$1.00 and is rated AAAf by S&P. The primary objectives of the pool are safety of capital, liquidity, investment income, and diversification. Performance objective is to meet or exceed the S&P's Rated Government Investment Pool index.
- Georgia Fund 1 Plus (GF1 Plus): A local government investment pool comprised only of state and state agency funds. GF1 Plus is managed to maintain a constant NAV of \$1.00. The portfolio is a combination of a rates portfolio and a credit portfolio managed by an external manager. The performance objective is to exceed the Georgia Fund 1 book yield for each respective measurement period.

# **Quarterly and Annual Performance As of June 30, 2018**





### **LGIP Trust Reserve**

It is of critical importance both to the state and to local governments investing in the offerings of the LGIP Trust that OST continue to safely and effectively manage the receipt, investment, accounting, and disbursement of funds without interruption. The operations of the LGIP Trust are funded by administrative fees assessed in accordance with the LGIP Trust Policy adopted by the State Depository Board. Title 36 Chapter 83-8 (l) requires that OST maintain unexpended administrative fees collected from local government investment pool (LGIP) participants in trust to fund the continued operation of OST as administrator of the fund. In accordance with this statutory requirement, the LGIP Trust Policy provides for an LGIP Trust Reserve to retain all unexpended administrative fees for the benefit of the LGIP to be utilized at the discretion of the State Treasurer in the interest of the LGIP.

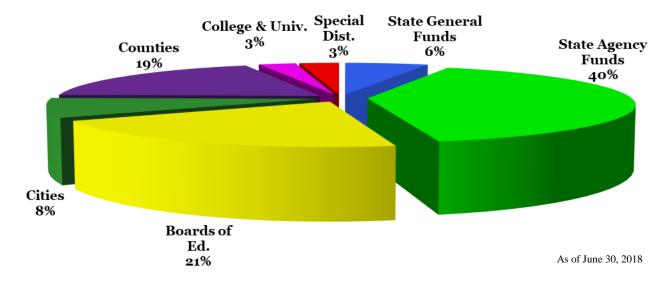
In the event of a loss due to errors or fraud, the LGIP Trust Reserve may be used to cover the deductible on its insurance policies and uninsured losses in order to protect LGIP accountholders from the risk that an insured loss does not trigger the LGIP to be unable to maintain a constant net asset value of \$1 per share (breaking the buck) which would trigger ratings downgrades, disclosure problems for the state, and possibly a run on the LGIP. The LGIP Trust Policy also provides for the LGIP Trust Reserve to be used, if necessary, to stabilize or preserve the NAV, purchase impaired securities, preserve liquidity, to pay for administrative expenses incurred by OST in connection with managing the LGIP Trust, and to otherwise support business continuity due to disaster, economic, or market-related issues.

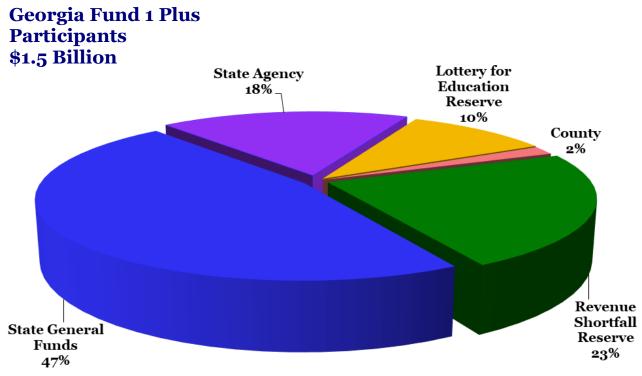
Georgia Fund 1 and Georgia Fund 1 Plus adhere to the National Association of State Treasurers (NAST) and the National Association of State Auditors, Comptrollers and Treasurers (NASACT) Voluntary Guidelines for the Management of Stable Net Asset Value Local Government Investment Pools. The guidelines can be found online at <a href="https://ost.georgia.gov/sites/ost.georgia.gov/files/related-files/document/2016">https://ost.georgia.gov/sites/ost.georgia.gov/files/related-files/document/2016</a> o5 Best Practices for Stable NAV LGIPs.pdf

## **Comparison of LGIP Offerings**

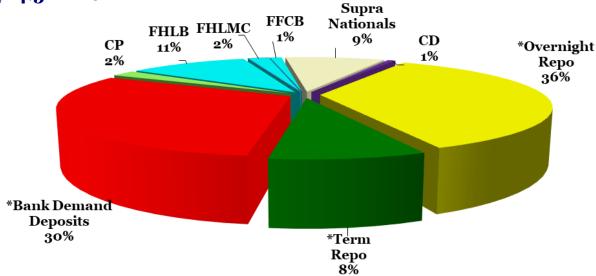
	Georgia Fund 1	Georgia Fund 1 Plus
Internally Managed	$\checkmark$	
Stable Net Asset Value	$\checkmark$	√
Low Administrative Fee	$\checkmark$	√
Highly Liquid – Next Day Funds	$\checkmark$	
Online transaction capability	√	
Interest Paid Monthly	√	√
Rated by Standard & Poor's (S&P)	√	
Compliance Monitoring	√	√
Monthly Portfolio Reporting to S&P	√	
Monthly Stress Testing	√	√
Quarterly reporting to State Depository Board	√	√
State and State Agencies Only		√
Primary Liquidity	$\checkmark$	
Monitor Cashflow of Participants		√
Quarterly Website Disclosure	$\checkmark$	$\checkmark$

Georgia Fund 1 Participants \$14.5 Billion





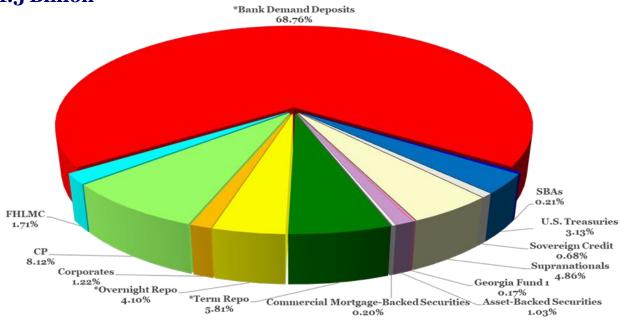
Georgia Fund 1 Investment Assets Detail \$14.5 Billion



<sup>\*</sup> Diversified among 9 bank holding investment deposits and 10 repo counterparties.

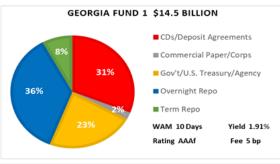
As of June 30, 2018

Georgia Fund 1 Plus Investment Assets Detail \$1.5 Billion

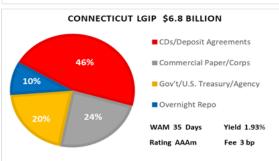


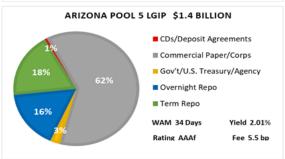
<sup>\*</sup> Diversified among 6 banks holding investment deposits and 3 repo counterparties.

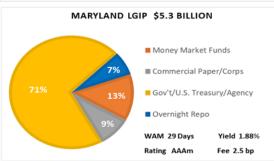
### LGIP Peer Analysis as of June 30, 2018

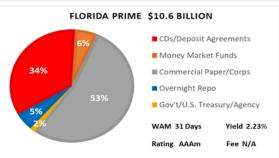


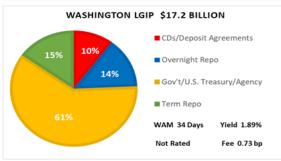


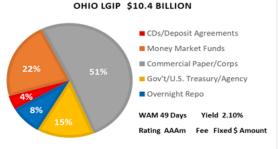


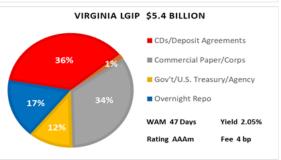




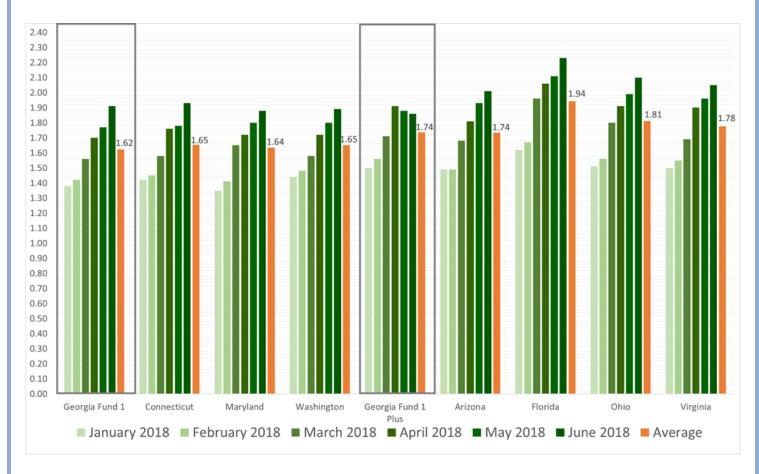




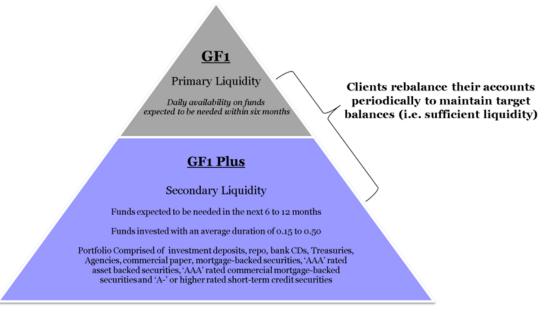




### LGIP Peer Analysis Annualized Yield As of June 30, 2018



### **OST Two-Tier Account Enhanced Income Strategy**



### 1-Year Sample Return as of 6/30/2018\*



<b>GF1</b> \$1 billion	Annual Return 138 bps	Investment Earnings \$13,800,000	
GF1 and GF1+	Annual Return	Investment Earnings	Total Investment Earnings
\$330 million in GF1	138 bps	\$4,554,000	
\$670 million in GF1+	157 bps	\$10,519,000	\$15,073,000

<sup>\*</sup> Gross of fees

**Georgia State Financing and Investment Commission (GSFIC)**: Two dedicated portfolios which invest unspent general obligation bond proceeds. Performance objective is to meet or exceed the Bank of America Merrill Lynch o to 1-year U.S. Treasury index.

**Georgia Department of Transportation (GDOT)**: A dedicated portfolio that invests motor fuel segregated funds including Federal Highway, State Road & Tollway Authority (SRTA) and General Obligation Bond Reimbursement funds. These funds are invested in short to medium-term fixed income securities with an overall portfolio effective duration that ranges between .10 and 1.5 with a neutral duration of .50. Performance objective is to meet or exceed the Bank of America Merrill Lynch o to 1-year U.S. Treasury index.

**Georgia Department of Community Health (SHBP)**: A dedicated portfolio that invests the portion of the State Health Benefit Plan (SHBP) monies not invested in GF1. These funds are invested in short to medium-term fixed income securities with an overall portfolio effective duration that ranges between .10 and 1.5 with a neutral duration of .50. Performance objective is to meet or exceed the Bank of America Merrill Lynch o to 1-year U.S. Treasury index.

**Lottery for Education Reserve**: A dedicated portfolio that invests the Lottery for Education shortfall reserve funds with an overall portfolio effective duration that ranges between .10 and 2.50 with a neutral duration of .90. The performance objective is to meet or exceed the Bank of America Merrill Lynch 1-year U.S. Treasury note index.

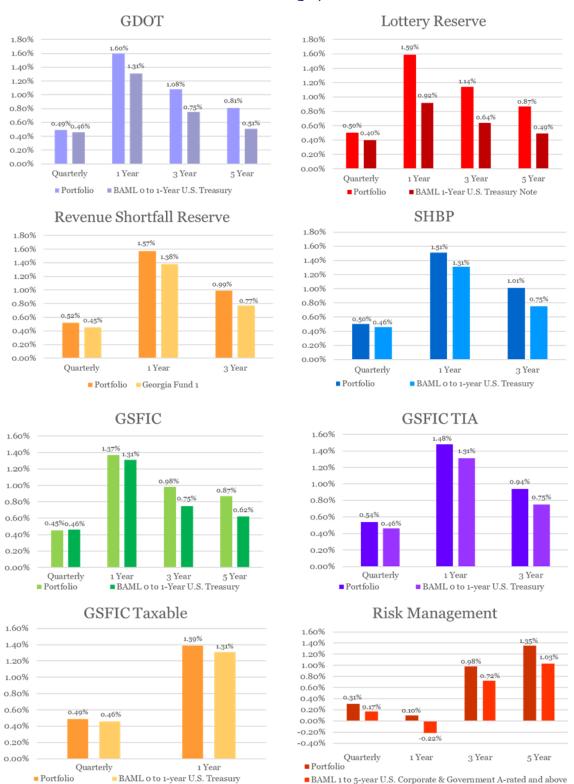
**Revenue Shortfall Reserve**: A dedicated portfolio that invests the State's surplus funds with an overall portfolio effective duration that ranges between .10 and 1.5 with a neutral duration of 1.0. The performance objective is to exceed the Georgia Fund 1 total return for each respective measurement period.

Georgia Department of Administrative Services (Risk Management): A dedicated portfolio investing the portion of state self-insurance funds not invested in GF1 including worker's compensation, liability and property coverage. The dedicated portfolio is managed for the Office of the State Treasurer by Invesco. The portfolio is designed to enhance total rate of return of the State's risk management funds. Eligible investments include residential mortgage-backed securities, commercial mortgage-backed securities, asset-backed securities and corporates.

Guaranteed Revenue Debt Common Reserve Fund (GRD Reserve): A dedicated portfolio restricted to obligations constituting direct and general obligations of the U.S. government or obligations guaranteed as to payment of principal and interest by the U.S. government and maturing no longer than 12 months from the date of purchase.

**Transportation Investment Act (TIA)**: Portion of sales tax proceeds received pursuant to the Transportation Investment Act. The portfolio maintains a duration between .1 and 1.5 with a target duration of .50 considering future tax receipts and cash flow needs. Performance objective is to meet or exceed the Bank of America Merrill Lynch o to 1-year U.S. Treasury index.

# **Quarterly and Annual Performance As of June 30, 2018**

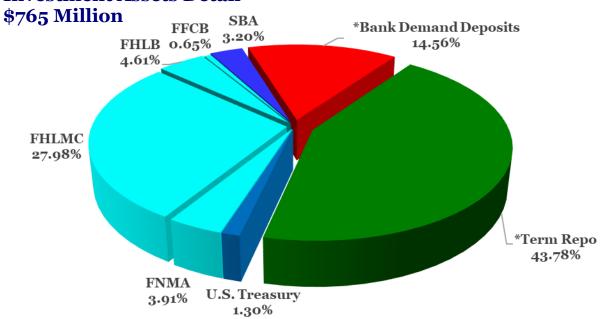


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	GSFIC	GDOT	DCH	Lottery for Educ.	Revenue Shortfall	DOAS	Guar. Revenue Debt Common Reserve	TIΑ
Internally Managed	√	V	$\sqrt{}$	V	$\sqrt{}$		$\checkmark$	V
Compliance Monitoring	$\checkmark$	$\sqrt{}$	$\checkmark$	$\checkmark$	$\sqrt{}$		$\checkmark$	$\sqrt{}$
Quarterly reporting to State Depository Board	$\checkmark$	<b>√</b>	$\checkmark$	$\checkmark$	$\sqrt{}$	$\checkmark$	$\checkmark$	$\checkmark$
Measured against appropriate benchmarks	$\checkmark$	$\sqrt{}$	$\checkmark$	$\checkmark$	$\checkmark$	$\sqrt{}$	$\checkmark$	$\sqrt{}$
Quarterly website disclosure	<b>√</b>	V	$\sqrt{}$	V	$\checkmark$	$\sqrt{}$	$\checkmark$	$\sqrt{}$



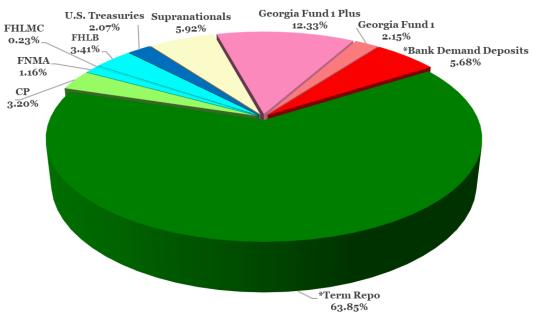




<sup>\*</sup> Diversified among 2 banks holding investment deposits and 4 repo counterparties.

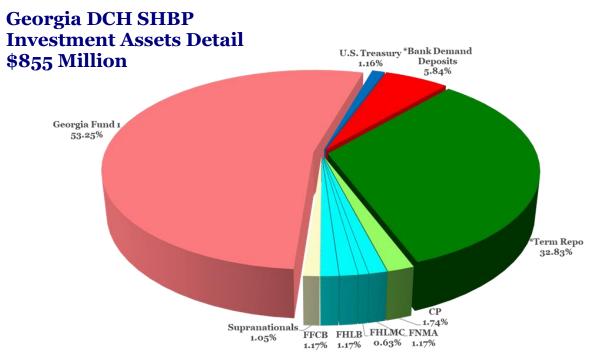
As of June 30, 2018

### Georgia DOT Investment Assets Detail \$2.20 Billion



 $<sup>^{*}</sup>$  Diversified among 5 banks holding investment deposits and 7 repo counterparties.

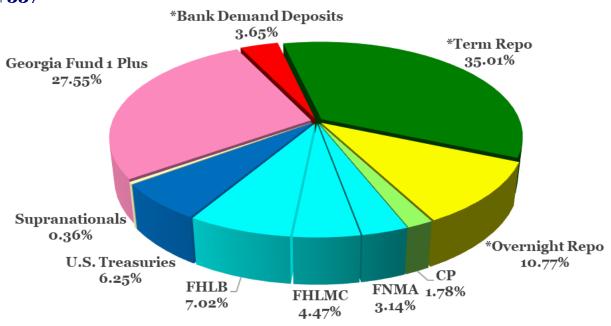
As of June 30, 2018



 $<sup>^{\</sup>ast}$  Diversified among 5 banks holding investment deposits and 5 repo counterparties.

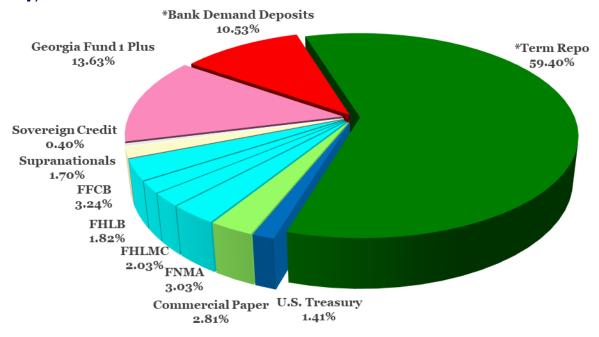
As of June 30, 2018

### Georgia Lottery Reserve Investment Assets Detail \$557 Million



<sup>\*</sup> Diversified among 2 bank holding investment deposits and 5 repo counterparties.

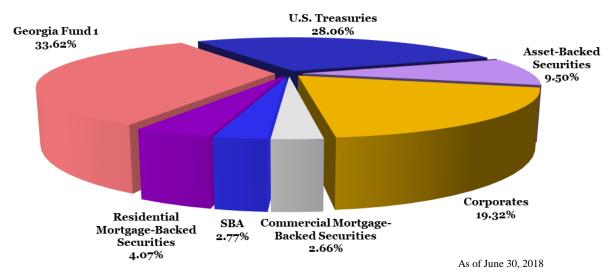
### Revenue Shortfall Reserve Investment Assets Detail \$2.47 Billion



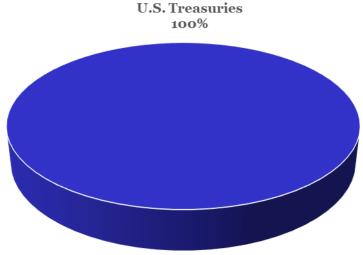
<sup>\*</sup> Diversified among 6 banks holding investment deposits and 8 repo counterparties.

As of June 30, 2018

### Georgia DOAS Risk Management Investment Assets Detail \$82 Million

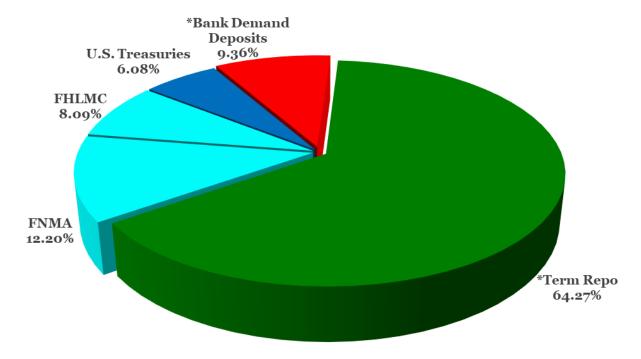


Guaranteed Revenue Debt Common Reserve Fund Investments Assets Detail \$54 Million



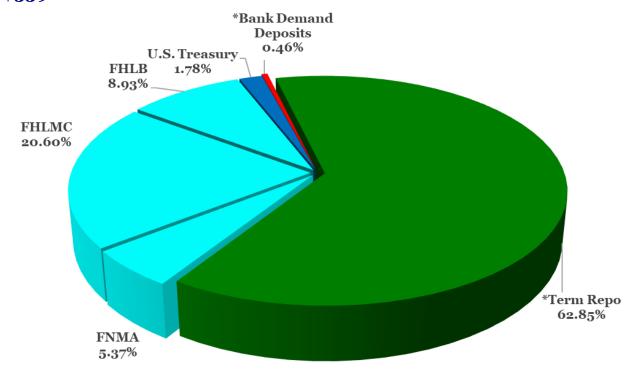
As of June 30, 2018

### GSFIC Transportation Investment Act (TIA) Investment Assets Detail \$246 Million



<sup>\*</sup> Diversified among 1 bank holding investment deposits and 5 repo counterparties.

### GSFIC Taxable Investment Assets Detail \$559 Million



<sup>\*</sup> Diversified among 1 bank holding investment deposit and 5 repo counterparties.

As of June 30, 2018

## INVESTMENT MANAGEMENT: Quarterly Website Disclosure Reporting

- In compliance with the National Association of State Auditors, Comptrollers and Treasurers (NASACT) "Voluntary Interim Financial Reporting: Best Practices for State Governments," OST publishes the investment holdings of each portfolio quarterly on our website.
- The quarterly reports include a description of the investment holdings, market value, and current credit ratings of each security.
- Both current and historical information can be found online.
- Quarterly reports can be found on our website at <a href="https://ost.georgia.gov/investments-o">https://ost.georgia.gov/investments-o</a>.



## **INVESTMENT MANAGEMENT:** Counterparty Risk Assessment

### **Counterparty Risk Assessment Model**

The Counterparty Risk Assessment Model is OST's financial model used to assess counterparty credit risk. The model uses real time market driven factors to measure These credit risk. factors include default probabilities, counterparty counterparty credit default swaps, counterparty bond spread to treasuries, equity indicators, and counterparty agency short-term ratings. An overall score is used to assess risk and rank counterparties accordingly. Credit limits have been

assigned to each credit risk category, which range from very low to extremely high risk. Credit exposure is determined for each counterparty.

Assistant The Portfolio assesses counterparty risk for the OST's investments. A daily review by the Compliance Officer of investment activity and exposure is completed to confirm our exposure counterparty meets investment policy.

### **Counterparty Risk Assessment Criteria**

Risk Level	Equity Indicators Default I		Probabilities Credit Del		fault Swaps	5 YR Bond	Agency Ra	itings
	Spread over Call Volatility Index	Kamakura 1 YR Default Probability	Bloomberg 1 YR Default Probability	Number of times Counterparty Bloomberg Implied CDS is over IG	Number of times Counterparty Market CDS is over IG	Spread over 5 YR Treasury	S&P Moody's	OST Overall Ranking
Very Low	≤10 Points	≤ 0.01 %	≤ 0.01 %	≤1X	≤1X	≤100 bps	Al + Positive Pl Positive Al + Stable	F1+ Positive F1+ Stable S0+ points
	0 points	12,5 points	12.5 points	12.5 points	12.5 points	25 points	s	20 points
Low	- 10 Points & ≤ 25 Point	> 0.01 % & ≤ 0.033 %	> 0.01 % & ≤ 0.033 %	>1X & ≤1.5X	> 1X & ≤ 1.5X	> 100 bps & ≤ 200 bps	Al + Negative Pl Stable Al Positive	F1+ Negative F1 Positive 64-79 points
	0 points	10 points	10 points	10 points	10 points	20 points	5	16 points
Moderate	- 25 Points & ≤ 30 Point  -2 points	> 0.033 % & ≤ 0.153 %		> 1.5 X & ≤ 2 X	> 1.5 X & ≤ 2 X	> 200 bps & ≤ 300 bps	Al Stable Pl Negative	F1 Stable 47-63 points
High	-30 Points & ≤35 Point	> 0.153 % & ≤ 0.30 %	> 0.153 % & ≤ 0.30 %	>2 X & ≤2.5 X	>2 X & ≤2.5 X	>300 bps & ≤400 bps	Al Negative A2 P2	F1 Negative F2 31-46 points
	-3 points	5points	5points	5 points	5 points	10 points	S	8 points
Very High	>35 Points & ≤ 40 Points	>0.30 % & ≤ 0.80 %	>0.30 % & ≤ 0.80 %	> 2.5X & ≤ 3.0 X	> 2.5X & ≤3.0 X	> 400 bps & < 500 bps	A3 P3	F3 15-30 points
	-4 points	2.5 points	2.5 points	2.5 points	2.5 points	5 points	s	4 points
Extremely High	> 40 Points	> 0.80 %	> 0.80 %	>3.0 X	> 3.0 X	> 500 bps	< A3 < P3	< F3 under 15 points
	-5 points	0 points	0 points	0 points	0 points	0 points	5	0 points

## **INVESTMENT MANAGEMENT:** Counterparty Risk Assessment

### **Non-traditional Counterparty Risk Assessment**

The factors used to measure credit risk are adjusted, as appropriate, to evaluate non-traditional counterparties. Non-traditional counterparties are entities which are not banks or financial institutions. Credit factors specific to the industries of the non-traditional counterparties are utilized to enhance the Counterparty Risk Assessment model. Examples include: regulatory capital for insurance companies, payout liabilities for endowments, and market position for private universities. These specific industry factors are informed by industry research of national rating agencies (Moody's, S&P, and Fitch).

### **Counterparty Risk Assessment Credit Limits and Exposure**

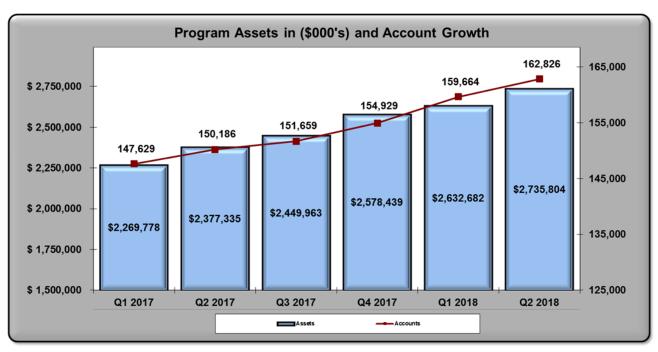
	Very Low	Low	Moderate	High	Very High	Extremely High
Commercial Paper	٧	٧				
Overnight Repo	٧	٧	٧	٧	٧	
Overnight Repo: Traditional Collateral	٧	٧	٧	٧	٧	
Overnight Repo: Non-Traditional Collateral	٧	٧				
Term Repo	٧	٧	٧			
Term Repo: Traditional Collateral	٧	٧	٧			
Term Repo: Non-Traditional Collateral	٧	٧				
Bank Deposits	٧	٧	٧	٧	٧	
Bank Deposits: Collateralized	٧	٧	٧	٧	٧	
Bank Deposits: Non-Collateralized	٧	٧				

## **ADMINISTRATIVE OVERSIGHT BY OST:** Path2College 529 Savings Plan

- Established in Georgia Code under OST in 2002
- Authorized in federal law under Section 529 of the IRS Code
- TIA serves as Program Manager with oversight by OST
- OST contracts with the Georgia Student Finance Commission (GSFC) to conduct the marketing function of the plan
- OST monitors investment performance and asset allocation for the Path2College 529 Plan investments
- The State Treasurer is a member and of the Georgia Higher Education Savings Plan board and serves as the Administrative Officer.

Program Highlights 2018 - Period Ended June 30th						
Assets	Assets Accounts* Average Balance		YTD Contributions	YTD Redemptions	YTD Net Flows	
\$2,735,804,007	162,826	\$16,802	\$197,078,797	(\$60,770,320)	\$136,308,477	

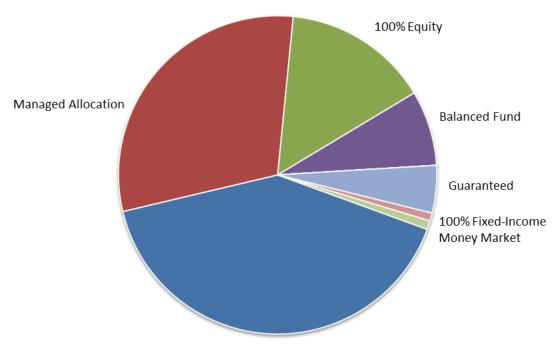
Program Highlights - 2nd Quarter, 2018							
Accounts Opened	Accounts Closed	Net New Accounts  Quarterly Contributions		Quarterly Redemptions	Quarterly Net Flows		
4,474	1,313	3,161	\$85,222,494	(\$24,933,962)	\$60,288,532		



\*Accounts are defined as Unique-Owner-Beneficiary Relationships

# **ADMINISTRATIVE OVERSIGHT BY OST:** Path2College **529** Savings Plan

## Path2College 529 Plan Assets by Investment Option as of 06/30/2018 Total Assets: \$2.74 Billion



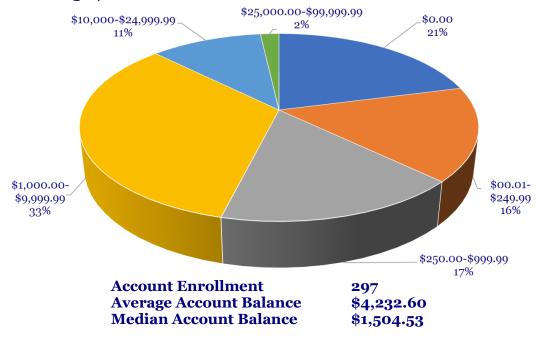
Aggressive Managed Allocation

	% of Assets	<u>(\$MM)</u>		% of Assets	<u>(\$MM)</u>
Aggressive Managed Allocation	41%	\$1,115	Guaranteed	5%	\$132
Managed Allocation	30%	\$828	Money Market	0.88%	\$24
100% Equity	15%	\$405	100% Fixed Income Option	0.80%	\$22
Balanced Fund	8%	\$209			

## ADMINISTRATIVE OVERSIGHT BY OST: Georgia STABLE Savings Plan

- Established in Georgia Code under OST in 2016
- Authorized in federal law under Section 529 of the IRS Code
- ABLE accounts are made possible by the federal Achieving a Better Life Experience ("ABLE") Act passed by Congress in 2014. ABLE accounts allow individuals with disabilities to save and invest money without losing eligibility for certain public benefits programs like Medicaid, SSI, or SSDI. Friends and family members may also make contributions to a STABLE account on behalf of an account holder. Earnings in STABLE accounts are not subject to federal or state income tax if they are spent on qualified disability expenses.
- On May 3, 2016, Governor Deal signed into law HB768, which created the Georgia ABLE Program Corporation. The Georgia ABLE Program Corporation is governed by a board of directors which includes nine State officials determined for membership by statute (with the State Treasurer as Administrative Officer) and three additional directors appointed by the governor.
- OST is responsible for managing the Georgia ABLE Program (with board oversight).
   DCH, DBHDD, DHS, GVRA, and DOE are charged with assistance and coordination of public information and public outreach.
- In December 2016, the Georgia ABLE Program Corporation Board authorized a no-cost partner agreement with the Ohio Treasurer's office to allow Georgia residents to participate in the qualified ABLE program of the State of Ohio. On June 14, 2017, Georgia STABLE was launched. For more information or to open an account, visit www.georgiastable.com.

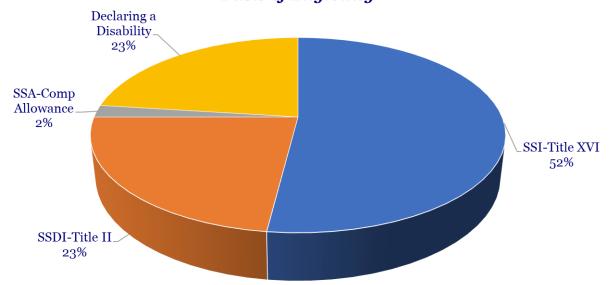
## **Georgia STABLE Program Account Enrollments and Balances As of June 30, 2018**



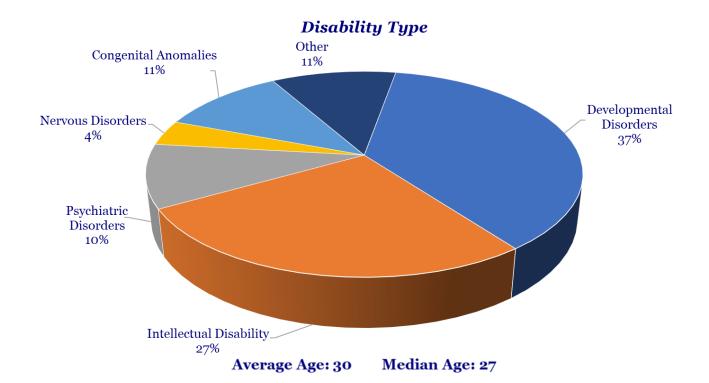
## ADMINISTRATIVE OVERSIGHT BY OST: Georgia STABLE Savings Plan

Georgia STABLE Program Eligibility/Demographic Data As of June 30, 2018

#### **Basis of Eligibility**



Average Age: 30 Median Age: 27

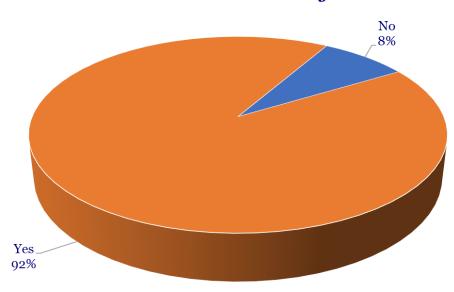


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## ADMINISTRATIVE OVERSIGHT BY OST: Georgia STABLE Savings Plan

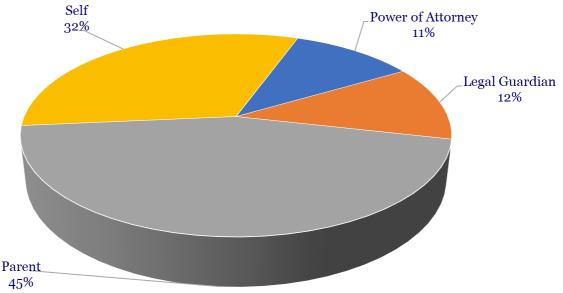
Georgia STABLE Program Eligibility/Demographic Data As of June 30, 2018

#### **Permanent Disability**



Average Age: 30 Median Age: 27





Average Age: 30 Median Age: 27

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## ADMINISTRATIVE OVERSIGHT BY OST: Cash Management Improvement Act

- OST is charged with state oversight of the Cash Management Improvement Act (CMIA). The CMIA was enacted to improve the transfer of Federal funds between the Federal Government and the States. The key objectives of the CMIA are:
  - (1) Efficiency To minimize the time between the transfer of funds to the States and the payout for program purposes.
  - (2) Effectiveness To ensure that Federal funds are available when requested.
  - (3) Equity To assess an interest liability to the Federal Government and/or the States.
- The CMIA covers all federal funds transfers to the States. However, only major assistance programs (large-dollar programs) are included in the Treasury-State Agreement (TSA), which specifies how the Federal funds transfers will take place.
- As part of CMIA oversight, the U.S. Treasury requires OST to prepare an annual report that is submitted to the Federal Financial Management Service. The annual report addresses the transfer of federal funds between the Federal Government and the agencies included in the TSA.
- The OST contracts with a third party to review the Annual Report and the funds transfer information provided by each agency included in the TSA.



- OST recognizes the importance of internal controls. Accordingly, OST has adopted standards as provided by the Standards for Internal Control in the Federal Government (GAO Green Book).
- Office management has the responsibility to establish and maintain an adequate system of internal control and to furnish to the Board, citizens, legislative bodies, bond rating agencies, governmental agencies, pool participants and other constituencies reliable financial information on a timely basis.
- The system of internal control promotes efficiency, minimizes risks of asset loss, helps ensure the reliability of financial information and compliance with applicable laws, rules, and regulations.

#### **Internal Audits**

#### Internal Control Committee

- Establishes and maintains policies and procedures.
- Oversees the operating effectiveness of OST's system of internal control
- Establishes communications of the control system and facilitates mitigation of risk.

#### Internal Auditor

- Evaluates the design and effectiveness of OST's system of internal control including risk associated with information technology and security
- Evaluates compliance system with regulatory requirement

#### **Compliance Officer**

- Monitors counterparty exposure vs. credit limits, verifies yields, and weighted average maturity
- Monitors investment transactions for compliance with investment policy, guidelines, and procedure

## INFORMATION TECHNOLOGY

Information Technology (IT) has the overall responsibility of working with each division within the Office of the State Treasurer (OST) and other interested parties to ensure that OST personnel are able to perform their duties to fulfill the mission of our office. In addition, IT has the responsibility to ensure that the appropriate IT security controls, procedures, and measures are implemented and applied to provide assurances that data and information managed in the office of OST is restricted to those within our department that have a need to know. Every effort is made to protect this information from unauthorized access and to ensure the highest data integrity. OST IT staff provide assurances to include:

- Reliable and Secure Systems to ensure that the technology infrastructure of our office is reliable, dependable, and secure from all points of access through any changing conditions.
- **Cost-Effective and Responsible Use of Resources** to provide the right technology at the right price in a manner aligned with our office's priorities.
- Ongoing IT & Security Training to provide the necessary tools, training, and expertise to create a culture of security awareness and continuing IT education with staff.
- **Internal Partnership** to be a trusted partner for technology use to support the mission of OST through active engagement with all divisions.
- Business Innovations and Solutions to look forward and identify process improvements and solutions that improve upon business initiatives and computing practices.
- Business Continuity to provide staff the capability to continue business in the event
  of system failures or disaster related situations that impact the ability to perform critical
  daily business functions.





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